

## Fund Performance Booklet

### Performance Data

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This booklet contains a number of different performance measures and time periods to help you assess the SPILA Funds fund range. The data used to arrive at the figures shown is provided by Morningstar.

#### Included in the booklet you will find:

<b>Cumulative Performance</b>	this shows you the percentage increase or decrease in a fund's performance over a specified time frame. We show time periods of 1 month all the way to 10 years.
<b>Annualised Performance</b>	this is effectively the cumulative performance of the fund converted into the average yearly growth. For example, if a fund has achieved 23.58% growth over the last 3 years, annualised performance will show 7.31% over the same period. This means the fund has effectively achieved a growth of 7.31% each year for the last 3 years.
<b>Discrete Performance</b>	this is the cumulative performance but presented in 5 discrete 12 monthly periods, normally on a rolling quarterly basis and calendar year. It allows you to see how the fund has performed for each individual year over the last 5 years.

The greater the variation in a fund's set of published unit prices the more 'volatile' the fund is and therefore potentially more risky. The less variation, the more consistent the fund is and generally speaking less risky. As with any performance data, the past is not necessarily a guide to the future. Just because a fund has performed consistently over the last 3 years doesn't mean it will do so again. We are not responsible for, and will not compensate your policy in relation to, the performance of underlying funds.

#### Important:

- Performance statistics include the fund's own management charges, but excludes any RL360° product charges and is calculated in the asset currency, nav to nav, on a total return basis.
- Where no performance data is available a hyphen (-) will be shown.
- A bid/offer spread of 7% applies to new premium payments.
- Funds marked with a # are not available to Hong Kong policyholders.
- The Managed Funds Series 1 are not available to International Investment Portfolio policies, but the Managed Funds Series 2 are only available to International Investment Portfolio policies.
- The Global Technology Series 2 fund is only available to the Technology Bond.

### Risk Rating

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Ratings range between 1 and 5. 1 = lower risk, potentially lower reward, 5 = higher risk, potentially higher reward. For full details of the ratings for each fund and the methodology used please refer to the Scottish Provident International Funds Investment Fund Guide.

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### Cumulative Performance

The following tables detail the cumulative performance of each fund in the SPILA Funds range up until 31 Oct 2017. For example the 1yr % figure is the percentage growth between 01 Nov 2016 and 31 Oct 2017.

Name	Ccy	ISIN	Inception Date	1mth %	3mth %	6mth %	1yr %	3yr %	5yr %	10yr %
<b>Currency/Money Market</b>										
EUR Deposit Acc EUR	EUR	GB0004022314	16 Sep 1991	0.00	0.06	-0.06	-0.11	-0.11	0.28	4.01
GBP Deposit Acc GBP	GBP	GB0004022199	16 Sep 1991	0.04	0.04	0.09	0.13	0.53	1.01	7.11
USD Deposit Acc USD	USD	GB0004022207	16 Sep 1991	0.00	0.06	0.12	0.25	0.49	0.93	3.89
<b>Equity - Asia Pacific excluding Japan</b>										
Far East ex Japan Acc USD	USD	GB0007825465	02 Oct 1995	5.33	5.88	22.49	29.46	18.73	29.29	-4.79
<b>Equity - Emerging Markets</b>										
Global Emerging Markets Acc USD	USD	GB0004437355	03 Aug 1998	4.59	4.99	18.73	28.94	11.52	12.10	-18.81
<b>Equity - Europe excluding UK</b>										
European Equity Acc EUR	EUR	GB0004020599	16 Sep 1991	1.92	3.77	2.85	17.23	15.49	42.70	1.52
<b>Equity - Global</b>										
Global Growth Portfolio Acc GBP #	GBP	GB0004022421	09 Aug 1991	0.66	-0.54	3.96	6.06	32.83	68.07	47.20
World Equity Acc USD	USD	GB0004020938	16 Sep 1991	0.67	0.13	7.49	15.83	11.13	38.84	-6.57
<b>Equity - North America</b>										
North American Equity Acc USD	USD	GB0004020714	16 Sep 1991	1.28	1.79	5.39	15.76	21.71	65.56	39.94
<b>Equity - Single Country</b>										
Japan Growth Acc USD	USD	GB0007844128	02 Jan 1996	6.32	9.15	16.86	16.19	41.91	93.95	18.07
<b>Equity - UK</b>										
UK Blue Chip Acc GBP ('UK Prime Equity' for Hong Kong policyholders)	GBP	GB0007825028	02 Oct 1995	1.88	2.68	4.60	11.89	23.01	45.93	7.81
UK Equity Acc GBP	GBP	GB0004020821	16 Sep 1991	2.80	4.93	5.76	19.51	22.92	47.20	25.98
UK Mid Cap Acc GBP ('UK Equity Opportunities' for Hong Kong policyholders)	GBP	GB0007844565	02 Jan 1996	2.94	5.98	6.99	25.14	26.07	81.26	68.84
<b>Fixed Interest - Europe</b>										
European Bond Acc EUR	EUR	GB0004021019	16 Sep 1991	0.69	1.04	1.32	0.13	6.22	20.92	57.25
<b>Fixed Interest - Global</b>										
High Yield Bond Acc GBP	GBP	GB0004805619	05 Nov 1998	0.47	0.80	1.96	4.37	14.61	30.28	49.85
World Bond Acc USD	USD	GB0004021456	16 Sep 1991	-0.15	-0.31	0.08	-1.05	-3.46	-15.30	0.26
<b>Fixed Interest - Sterling</b>										
UK Bond Acc GBP	GBP	GB0004021340	16 Sep 1991	0.27	-0.79	-1.07	0.85	12.88	17.47	54.17

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### Cumulative Performance

The following tables detail the cumulative performance of each fund in the SPILA Funds range up until 31 Oct 2017. For example the 1yr % figure is the percentage growth between 01 Nov 2016 and 31 Oct 2017.

Name	Ccy	ISIN	Inception Date	1mth %	3mth %	6mth %	1yr %	3yr %	5yr %	10yr %
<b>Fixed Interest - US</b>										
North American Bond Acc USD	USD	GB0004021233	16 Sep 1991	-0.10	0.17	1.42	0.64	4.21	7.88	33.24
<b>Global Managed</b>										
Adventurous Managed S1 Acc GBP	GBP	GB0004021563	16 Sep 1991	3.32	2.86	5.39	9.84	29.26	49.04	32.12
Adventurous Managed S1 Acc USD	USD	GB0004021894	16 Sep 1991	0.84	0.58	6.80	15.71	14.34	46.65	7.58
Adventurous Managed S2 Acc GBP #	GBP	GB0007805400	03 Jun 1996	3.24	2.93	5.56	10.29	31.16	53.47	44.04
Adventurous Managed S2 Acc USD #	USD	GB0007805178	03 Jun 1996	0.81	0.64	6.64	15.29	15.21	48.46	13.13
Balanced Managed S1 Acc GBP	GBP	GB0004021670	16 Sep 1991	2.81	2.50	4.59	8.67	23.71	37.31	27.04
Balanced Managed S1 Acc USD	USD	GB0004021902	16 Sep 1991	0.75	0.78	4.64	11.63	12.64	35.35	23.13
Balanced Managed S2 Acc GBP #	GBP	GB0007805392	03 Jun 1996	2.78	2.62	4.81	9.13	25.48	41.11	38.32
Balanced Managed S2 Acc USD #	USD	GB0007950388	03 Jun 1996	0.70	0.85	4.63	11.54	13.74	37.74	29.99
Cautious Managed S1 Acc GBP	GBP	GB0004021787	16 Sep 1991	1.67	1.29	2.41	4.62	13.03	19.66	14.43
Cautious Managed S1 Acc USD	USD	GB0004022082	16 Sep 1991	0.82	0.92	3.72	8.39	10.66	26.51	31.10
Cautious Managed S2 Acc GBP #	GBP	GB0007805285	03 Jun 1996	1.71	1.41	2.62	5.06	14.65	22.74	23.00
Cautious Managed S2 Acc USD #	USD	GB0007950495	03 Jun 1996	0.10	0.14	0.34	5.87	9.19	26.02	36.73
<b>Specialist</b>										
China Opportunities Acc USD	USD	GB0007823643	02 Oct 1995	4.76	7.06	23.00	31.93	24.64	57.99	-13.97
Global Technology S1 Acc USD	USD	GB0007824617	02 Oct 1995	7.61	12.26	25.62	47.26	61.41	127.29	77.17
Global Technology S2 Acc USD #	USD	GB0009553602	01 Jun 2000	7.23	11.89	24.58	45.70	61.58	129.84	82.46
India Acc USD #	USD	GB0007824385	02 Oct 1995	5.16	1.46	9.79	14.14	15.47	39.85	-10.24

# SPILA Funds

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### Annualised Performance

The following tables detail the annualised performance of each fund in the SPILA Funds range up until 31 Oct 2017. For example the 3yr % figure is the average annual percentage growth achieved between 01 Nov 2014 and 31 Oct 2017. We also provide the 5yr volatility. This is a statistical measurement using standard deviation and shows how widely a range of returns have varied from the fund's average return over a particular period. If a fund had an average return of 5% and its volatility was 15, this would mean that the range of its returns over the period had swung between +20% and -10%.

Name	Ccy	ISIN	Inception Date	1yr %	3yr %	5yr %	10yr %	5yr Volatility
<b>Currency/Money Market</b>								
EUR Deposit Acc EUR	EUR	GB0004022314	16 Sep 1991	-0.11	-0.04	0.06	0.39	0.09
GBP Deposit Acc GBP	GBP	GB0004022199	16 Sep 1991	0.13	0.18	0.20	0.69	0.07
USD Deposit Acc USD	USD	GB0004022207	16 Sep 1991	0.25	0.16	0.19	0.38	0.09
<b>Equity - Asia Pacific excluding Japan</b>								
Far East ex Japan Acc USD	USD	GB0007825465	02 Oct 1995	29.46	5.89	5.27	-0.49	15.04
<b>Equity - Emerging Markets</b>								
Global Emerging Markets Acc USD	USD	GB0004437355	03 Aug 1998	28.94	3.70	2.31	-2.06	15.90
<b>Equity - Europe excluding UK</b>								
European Equity Acc EUR	EUR	GB0004020599	16 Sep 1991	17.23	4.92	7.37	0.15	11.59
<b>Equity - Global</b>								
Global Growth Portfolio Acc GBP #	GBP	GB0004022421	09 Aug 1991	6.06	9.92	10.94	3.94	9.75
World Equity Acc USD	USD	GB0004020938	16 Sep 1991	15.83	3.58	6.78	-0.68	11.72
<b>Equity - North America</b>								
North American Equity Acc USD	USD	GB0004020714	16 Sep 1991	15.76	6.77	10.61	3.42	12.15
<b>Equity - Single Country</b>								
Japan Growth Acc USD	USD	GB0007844128	02 Jan 1996	16.19	12.38	14.17	1.67	15.29
<b>Equity - UK</b>								
UK Blue Chip Acc GBP ('UK Prime Equity' for Hong Kong policyholders)	GBP	GB0007825028	02 Oct 1995	11.89	7.15	7.85	0.75	9.73
UK Equity Acc GBP	GBP	GB0004020821	16 Sep 1991	19.51	7.12	8.04	2.34	12.12
UK Mid Cap Acc GBP ('UK Equity Opportunities' for Hong Kong policyholders)	GBP	GB0007844565	02 Jan 1996	25.14	8.03	12.63	5.38	12.75
<b>Fixed Interest - Europe</b>								
European Bond Acc EUR	EUR	GB0004021019	16 Sep 1991	0.13	2.03	3.87	4.63	3.50
<b>Fixed Interest - Global</b>								
High Yield Bond Acc GBP	GBP	GB0004805619	05 Nov 1998	4.37	4.65	5.43	4.13	3.80
World Bond Acc USD	USD	GB0004021456	16 Sep 1991	-1.05	-1.17	-3.27	0.03	3.75

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### Annualised Performance

The following tables detail the annualised performance of each fund in the SPILA Funds range up until 31 Oct 2017. For example the 3yr % figure is the average annual percentage growth achieved between 01 Nov 2014 and 31 Oct 2017. We also provide the 5yr volatility. This is a statistical measurement using standard deviation and shows how widely a range of returns have varied from the fund's average return over a particular period. If a fund had an average return of 5% and its volatility was 15, this would mean that the range of its returns over the period had swung between +20% and -10%.

Name	Ccy	ISIN	Inception Date	1yr %	3yr %	5yr %	10yr %	5yr Volatility
<b>Fixed Interest - Sterling</b>								
UK Bond Acc GBP	GBP	GB0004021340	16 Sep 1991	0.85	4.12	3.27	4.42	6.17
<b>Fixed Interest - US</b>								
North American Bond Acc USD	USD	GB0004021233	16 Sep 1991	0.64	1.38	1.53	2.91	3.14
<b>Global Managed</b>								
Adventurous Managed S1 Acc GBP	GBP	GB0004021563	16 Sep 1991	9.84	8.93	8.31	2.82	7.73
Adventurous Managed S1 Acc USD	USD	GB0004021894	16 Sep 1991	15.71	4.57	7.96	0.73	11.35
Adventurous Managed S2 Acc GBP #	GBP	GB0007805400	03 Jun 1996	10.29	9.46	8.94	3.72	7.60
Adventurous Managed S2 Acc USD #	USD	GB0007805178	03 Jun 1996	15.29	4.83	8.22	1.24	10.91
Balanced Managed S1 Acc GBP	GBP	GB0004021670	16 Sep 1991	8.67	7.35	6.55	2.42	6.36
Balanced Managed S1 Acc USD	USD	GB0004021902	16 Sep 1991	11.63	4.05	6.24	2.10	8.60
Balanced Managed S2 Acc GBP #	GBP	GB0007805392	03 Jun 1996	9.13	7.86	7.13	3.30	6.27
Balanced Managed S2 Acc USD #	USD	GB0007950388	03 Jun 1996	11.54	4.39	6.61	2.66	8.40
Cautious Managed S1 Acc GBP	GBP	GB0004021787	16 Sep 1991	4.62	4.17	3.65	1.36	4.12
Cautious Managed S1 Acc USD	USD	GB0004022082	16 Sep 1991	8.39	3.43	4.81	2.75	6.25
Cautious Managed S2 Acc GBP #	GBP	GB0007805285	03 Jun 1996	5.06	4.66	4.18	2.09	4.08
Cautious Managed S2 Acc USD #	USD	GB0007950495	03 Jun 1996	5.87	2.97	4.73	3.18	6.18
<b>Specialist</b>								
China Opportunities Acc USD	USD	GB0007823643	02 Oct 1995	31.93	7.62	9.58	-1.49	17.95
Global Technology S1 Acc USD	USD	GB0007824617	02 Oct 1995	47.26	17.30	17.85	5.89	13.60
Global Technology S2 Acc USD #	USD	GB0009553602	01 Jun 2000	45.70	17.34	18.11	6.20	13.16
India Acc USD #	USD	GB0007824385	02 Oct 1995	14.14	4.91	6.94	-1.07	18.89

# SPILA Funds

## Fund Performance Booklet

### Discrete Performance

The following tables detail the performance of each fund in the SPILA Funds range up until the end of September in 5 discrete years.

Name	Ccy	ISIN	Inception Date	Sep 17 - Sep 16 %	Sep 16 - Sep 15 %	Sep 15 - Sep 14 %	Sep 14 - Sep 13 %	Sep 13 - Sep 12 %
<b>Currency/Money Market</b>								
EUR Deposit Acc EUR	EUR	GB0004022314	16 Sep 1991	-0.11	-0.06	0.06	0.17	0.22
GBP Deposit Acc GBP	GBP	GB0004022199	16 Sep 1991	0.09	0.22	0.22	0.18	0.31
USD Deposit Acc USD	USD	GB0004022207	16 Sep 1991	0.25	0.12	0.12	0.19	0.25
<b>Equity - Asia Pacific excluding Japan</b>								
Far East ex Japan Acc USD	USD	GB0007825465	02 Oct 1995	22.08	12.13	-16.12	1.67	5.48
<b>Equity - Emerging Markets</b>								
Global Emerging Markets Acc USD	USD	GB0004437355	03 Aug 1998	21.93	14.84	-23.74	0.44	-0.26
<b>Equity - Europe excluding UK</b>								
European Equity Acc EUR	EUR	GB0004020599	16 Sep 1991	12.39	-1.84	0.41	10.31	15.17
<b>Equity - Global</b>								
Global Growth Portfolio Acc GBP #	GBP	GB0004022421	09 Aug 1991	8.44	19.96	2.86	2.79	21.19
World Equity Acc USD	USD	GB0004020938	16 Sep 1991	12.44	2.05	-4.08	2.63	22.04
<b>Equity - North America</b>								
North American Equity Acc USD	USD	GB0004020714	16 Sep 1991	12.53	10.65	-0.52	11.04	15.65
<b>Equity - Single Country</b>								
Japan Growth Acc USD	USD	GB0007844128	02 Jan 1996	7.82	18.23	6.32	-8.83	43.30
<b>Equity - UK</b>								
UK Blue Chip Acc GBP ('UK Prime Equity' for Hong Kong policyholders)	GBP	GB0007825028	02 Oct 1995	12.14	11.08	-3.63	6.09	12.38
UK Equity Acc GBP	GBP	GB0004020821	16 Sep 1991	14.19	1.81	2.81	3.58	16.13
UK Mid Cap Acc GBP ('UK Equity Opportunities' for Hong Kong policyholders)	GBP	GB0007844565	02 Jan 1996	20.37	-0.88	3.71	6.36	38.79
<b>Fixed Interest - Europe</b>								
European Bond Acc EUR	EUR	GB0004021019	16 Sep 1991	-2.17	5.54	2.34	10.57	3.55
<b>Fixed Interest - Global</b>								
High Yield Bond Acc GBP	GBP	GB0004805619	05 Nov 1998	4.31	6.44	2.66	6.13	8.59
World Bond Acc USD	USD	GB0004021456	16 Sep 1991	-0.89	-0.36	-5.82	-1.95	-8.10
<b>Fixed Interest - Sterling</b>								
UK Bond Acc GBP	GBP	GB0004021340	16 Sep 1991	-3.99	12.95	4.94	4.87	-2.22
<b>Fixed Interest - US</b>								
North American Bond Acc USD	USD	GB0004021233	16 Sep 1991	-0.27	4.08	1.12	4.31	-1.08

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## Fund Performance Booklet

### Discrete Performance

The following tables detail the performance of each fund in the SPILA Funds range up until the end of September in 5 discrete years.

Name	Ccy	ISIN	Inception Date	Sep 17 - Sep 16 %	Sep 16 - Sep 15 %	Sep 15 - Sep 14 %	Sep 14 - Sep 13 %	Sep 13 - Sep 12 %
<b>Global Managed</b>								
Adventurous Managed S1 Acc GBP	GBP	GB0004021563	16 Sep 1991	9.18	14.29	-0.67	3.20	13.16
Adventurous Managed S1 Acc USD	USD	GB0004021894	16 Sep 1991	12.44	4.70	-2.96	5.39	19.56
Adventurous Managed S2 Acc GBP #	GBP	GB0007805400	03 Jun 1996	9.71	14.73	0.11	3.90	13.98
Adventurous Managed S2 Acc USD #	USD	GB0007805178	03 Jun 1996	12.23	5.00	-2.23	5.76	19.64
Balanced Managed S1 Acc GBP	GBP	GB0004021670	16 Sep 1991	8.01	11.85	-0.87	3.33	8.14
Balanced Managed S1 Acc USD	USD	GB0004021902	16 Sep 1991	9.28	5.33	-2.58	5.64	11.66
Balanced Managed S2 Acc GBP #	GBP	GB0007805392	03 Jun 1996	8.48	12.33	-0.19	3.98	8.88
Balanced Managed S2 Acc USD #	USD	GB0007950388	03 Jun 1996	9.36	5.73	-1.99	6.08	12.08
Cautious Managed S1 Acc GBP	GBP	GB0004021787	16 Sep 1991	3.42	8.22	-0.93	1.94	4.31
Cautious Managed S1 Acc USD	USD	GB0004022082	16 Sep 1991	6.03	6.50	-2.18	5.35	6.68
Cautious Managed S2 Acc GBP #	GBP	GB0007805285	03 Jun 1996	3.87	8.67	-0.33	2.45	4.93
Cautious Managed S2 Acc USD #	USD	GB0007950495	03 Jun 1996	4.40	6.94	-1.63	5.84	7.22
<b>Specialist</b>								
China Opportunities Acc USD	USD	GB0007823643	02 Oct 1995	23.82	12.01	-10.27	3.02	21.25
Global Technology S1 Acc USD	USD	GB0007824617	02 Oct 1995	36.24	16.66	-4.16	10.54	19.21
Global Technology S2 Acc USD #	USD	GB0009553602	01 Jun 2000	35.21	17.19	-3.32	11.08	19.93
India Acc USD #	USD	GB0007824385	02 Oct 1995	7.82	4.09	4.68	31.40	-16.67

## Important Information

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The figures in this booklet have been prepared for information purposes only and are not an invitation to purchase a fund on the basis of the data given. RL360° does not provide investment advice and does not recommend the use of any fund manager or investment fund detailed within this booklet.

Before selecting funds for your policy you should read the product's most recent Investment Guide (where one is available), and also read the supporting materials made available by the fund manager for your chosen funds. These will commonly detail how the fund is structured, how it is performing, the make up of its underlying assets and other important information. The final responsibility for fund selection lies with you and your adviser. If the funds selected for your policy reduce in value, this will reduce your policy value and RL360° will not compensate you as a result.

Where you invest in funds that are denominated in a currency different to that of your policy, the investment returns will be subject to currency risk.

Where the provider of a fund linked to your policy becomes insolvent or is unable to meet its liabilities for any reason, your policy will suffer the loss.

The funds linked to your policy value will be owned wholly by RL360° and in most cases, as we are a corporate investor, you will not be eligible for compensation under investment compensation schemes.

All underlying data is provided by Morningstar and RL360° cannot be held responsible for the accuracy of the information provided.

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