

## Actual Rates for investment quarter commencing 18 June 2018

### For Financial Advisers only

### GBP fund range

The actual bonus and profit rates for the quarterly period commencing 18 June 2018 are detailed below. All figures reflect the fund management charge but do not take into account any product charges.

The quarterly period specific to these rates ends on Friday 21 September 2018. The funds will formally close on 21 September 2018. Policyholders have been written to informing them of the closures and the action we will be taking.

Protected Deposit Bonus funds	Protection level (%)					
	95	96	97	98	99	100
Bonus rate*	9.09%	7.13%	5.22%	3.35%	1.51%	0.13%
Potential growth*	3.63%	2.84%	2.06%	1.28%	0.49%	0.13%

Index = FTSE 100 and S&P 500

\* The bonus rate is a percentage of the capital protected amount and is added to that amount if the FTSE 100 and S&P 500 indices do not end the period below their respective strike levels. The potential growth is the percentage by which investments will rise if the bonus is added. The final index position is calculated by averaging the index levels during the final five business days of the investment quarter.

Protected UK Index funds	Protection level (%)					
	95	96	97	98	99	100
Profit rates **	239.99%	188.43%	137.93%	88.47%	40.00%	3.60%

Index = FTSE 100

\*\*The profit rate is applied to any growth in the FTSE 100 index to calculate a bonus payment, which is expressed as a percentage of, and then added to, the protected amount. The final index growth is calculated by averaging the FTSE 100 index levels during the final five business days of the investment quarter.

Protected Worldwide With Bonus funds	Protection level (%)	
	95	100
Bonus rate***	10.51%	0.15%
Potential growth***	4.98%	0.15%

Index = FTSE 100, S&P 500, Nikkei 225 and EURO STOXX 50

\*\*\*A full bonus will be paid in respect of each of the indices which has not fallen over the investment quarter. In the event that an index falls over the quarter, a partial bonus will be paid provided the relevant index has not fallen by more than 5% over the quarter. The potential growth is the percentage by which investments will rise if a full bonus is paid. The final index position is calculated with no averaging of the index levels at the end of the investment quarter.

**Calculating the final index levels in order to determine bonuses/profit rates payable:** At the end of the investment quarter the relevant stock market index level is taken so that the growth over the quarter can be measured. In normal circumstances, the index levels which are recorded as the closing levels are as per the following times and dates: FTSE 100 - last Friday in the investment quarter at 11am UK time, S&P 500 - last Thursday in the investment quarter at the official close in New York, Nikkei 225 - last Friday in the investment quarter at the official close in Tokyo and EURO STOXX 50 - last Friday in the investment quarter at 11.00am UK time. For the Protected Index funds and the Protected Deposit Bonus funds, the closing levels are averaged over the last five business days, ending at the times and dates shown above. In the event of stock market disruption, we reserve the right to alter these timings.

#### Protected fund allocations

Stock market indices			Asset allocation
Index	Investment	Strike level	Worldwide With Bonus
FTSE 100	UK	7,631.33	25.00%
S&P 500	US	2,771.18	25.00%
Nikkei 225	Japan	22,590.91	25.00%
EURO STOXX 50	Europe	3,467.48	25.00%

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Protected Cash Bonus fund - current annual yield	0.14%
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#### Important Notes

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