

## EU Sustainable Finance series

# Disclosing sustainability risk in portfolios

Sustainable Investing Expertise by  
**ROBECO**SAM

- Sustainable Finance Action Plan will shake up SI across EU
- Risks inherent in investments will need to be disclosed
- The impact on returns over time must also be published

A new regulatory framework will shake up sustainable investment across the EU this year. One of the requirements of the Sustainable Finance Disclosure Regulation is to compel asset managers to disclose the sustainability risks that are inherent in their investments. In this Q&A, Wouter Kuijpers, Senior Counsel for Legal Developments, and Nico Becx, Senior Financial Risk Manager, answer some of the questions that clients have so far posed.

### What is changing under the new regulation?

A key component of the EU's new Sustainable Finance Disclosure Regulation (SFDR) requires investors to better disclose key sustainability related risks in their investment strategies. Crucially, they also have to disclose the likely impact that this may have on returns over time. With decades of experience in ESG integration, the necessity to consider such risks in the investment process is nothing new to Robeco. But across the asset management industry, more granular disclosures are still required, and this may trip up those who haven't prepared for it.

### What does it mean in practical terms?

The new regulations broadly require asset managers to integrate sustainability risks in policies, procedures and governance structures throughout their entire organization. They need to be fully transparent about the incorporation of

Article  
For professional investors  
March 2021

Wouter Kuijpers and Nico Becx



sustainability in their strategies, as well as disclosing how they integrate sustainability risks into their investment decision-making process. This entails detailed reporting about investment processes and risk management practices, as well as on portfolios' sustainability profiles. It is a lot of work!

### How do you define sustainability risks?

Broadly speaking, sustainability risks can be defined as environmental, social or governance (ESG) factors that could cause an actual or a potential materially negative impact on the value of an investment. Well known examples range from climate-related risks such as those posed by high-carbon businesses, to significant social issues and poor governance. Importantly, such risks can materialize at the global, regional, entity and product levels, which means they occur across the whole spectrum. Similarly, different risks may affect different asset classes in different ways.

### Aren't there opportunities as well?

While sustainability factors can also have positive impacts (opportunities), the sustainability risks for the purpose of integration can be seen as the negative materialization of these ESG factors. Sustainability as a risk factor typically apply to all investments, while sustainability opportunities are typically relevant to the products that have an ESG objective. For asset managers, it is therefore pivotal to carefully assess the financial materiality of sustainability risks, following a proportionate and risk-based approach.

### What does Robeco do?

Robeco routinely integrates relevant sustainability risks into all aspects of its investment strategies across the entire range of fundamental equity, fixed income, quantitative and bespoke sustainability funds. We also integrate ESG into tailored client solutions such as mandates, and across the organization itself. This includes investment analyses and decisions, risk management, product governance and client suitability assessment processes, along with Robeco's governance around it.

### What is the biggest risk?

The risk that climate change poses is undisputed. The effects of global warming has risen to the top of the agenda among the media, investors and wider society, fueled by stories of uncontrollable fires and floods. We look at the financial risks posed by an investment that may contribute to, or be affected by, global warming. Following the adoption of the Paris Agreement, governments are endeavoring to transition to low-carbon and more circular economies on a global scale. The European Green Deal aims to make Europe the first climate-neutral continent by 2050. Investors are expected to play a key role in this respect, as enshrined in the EU Sustainable Finance Action Plan and the SFDR.

### Isn't climate risk limited to high-carbon investments?

No – Robeco considers climate change to be an all-encompassing risk that is financially material for all its investment strategies. This is underscored by our commitment to the recommendations laid down by the Task Force for Climate-Related Financial Disclosures (TCFD), as well as our commitments to the Dutch Climate Accord. We also made our own net zero pledge to decarbonize all our portfolios by 2050. The transition to a low-carbon and more circular economy itself contains risks for the companies changing their business models, while physical damage caused by extreme weather impacts just about everyone. There is also the risk of litigation for weather-related damage, and insurance claims.

### If everything is changing, how can this kind of risk be assessed?

Robeco takes a forward-looking approach to running climate change scenario analyses that can measure risks using both proprietary tools and third-party data providers. The main problem with data is that by definition, it is backward looking. Therefore, we use more forward-looking scenario analysis such as Climate Value-At-Risk (VAR) to assess the likely impact of

risks on the returns of the holdings. Yet, while assessing such risks is a great start, it is critical that investors act to mitigate these risks over the long term. To do this, our investment teams make use of a wide array the sustainability building blocks available to them, built up over our many years of experience in sustainable investing.

### Why not just exclude anything that is a clear climate risk?

We already exclude companies that clearly cannot change their business models to something more climate friendly, such as thermal coal. We also now exclude those companies involved with oil sands or Arctic drilling, subject to certain thresholds. Our exclusion policy also screens out areas where we feel fundamental shifts in markets resulting from ESG-related issues will make certain activities untenable in the future. But the problem here is that once a company is excluded, it is no longer possible to engage with them to try to improve their business model. You also can't vote against them at annual meetings, or file shareholder resolutions. Subsequently, we much prefer to mitigate sustainability risk by engaging with them. We have found this particularly effective in persuading the oil giants to move towards renewables.

### Do you announce everything that Robeco does?

Yes – we have a strong commitment to disclosing our policies, as we believe that transparency forms part of a commitment to sustainable investing. Robeco's approach is summarized in our sustainability risk policy available on our main website. In addition, information on sustainability risk is also available in fund documentation, providing clients and investors with insight into the relevant sustainability risks on a product level. All policies about exclusions, voting, engagement and everything else are published, and usually updated quarterly where necessary, such as in our Active Ownership documentation.

### Is this revolution or evolution?

While the EU regulation offers a significant shake-up, the integration of sustainability risks is an evolving field. The available data, expertise and technology to identify, measure and mitigate sustainability risks and the related ability to deeper understand them will therefore likely increase over time. What the EU regulation has done has been to both accelerate progress in this area, and make disclosures compulsory. But it's not a perfect science. For investors, it is important to regularly review and, where relevant, recalibrate their sustainability risk integration processes in order to ensure that these remain fit with these innovations. So in that sense, it's all still work in progress.

## Important Information

Robeco Institutional Asset Management B.V. has a license as manager of Undertakings for Collective Investment in Transferable Securities (UCITS) and Alternative Investment Funds (AIFs) ("Fund(s)") from The Netherlands Authority for the Financial Markets in Amsterdam. This marketing document is solely intended for professional investors, defined as investors qualifying as professional clients, have requested to be treated as professional clients or are authorized to receive such information under any applicable laws. Robeco Institutional Asset Management B.V. and/or its related, affiliated and subsidiary companies, ("Robeco"), will not be liable for any damages arising out of the use of this document. Users of this information who provide investment services in the European Union have their own responsibility to assess whether they are allowed to receive the information in accordance with MiFID II regulations. To the extent this information qualifies as a reasonable and appropriate minor non-monetary benefit under MiFID II, users that provide investment services in the European Union are responsible to comply with applicable recordkeeping and disclosure requirements. The content of this document is based upon sources of information believed to be reliable and comes without warranties of any kind. Without further explanation this document cannot be considered complete. Any opinions, estimates or forecasts may be changed at any time without prior warning. If in doubt, please seek independent advice. It is intended to provide the professional investor with general information on Robeco's specific capabilities, but has not been prepared by Robeco as investment research and does not constitute an investment recommendation or advice to buy or sell certain securities or investment products and/or to adopt any investment strategy and/or legal, accounting or tax advice. All rights relating to the information in this document are and will remain the property of Robeco. This material may not be copied or used with the public. No part of this document may be reproduced, or published in any form or by any means without Robeco's prior written permission. Investment involves risks. Before investing, please note the initial capital is not guaranteed. Investors should ensure that they fully understand the risk associated with any Robeco product or service offered in their country of domicile. Investors should also consider their own investment objective and risk tolerance level. Historical returns are provided for illustrative purposes only. The price of units may go down as well as up and the past performance is not indicative of future performance. If the currency in which the past performance is displayed differs from the currency of the country in which you reside, then you should be aware that due to exchange rate fluctuations the performance shown may increase or decrease if converted into your local currency. The performance data do not take account of the commissions and costs incurred on trading securities in client portfolios or on the issue and redemption of units. Unless otherwise stated, the prices used for the performance figures of the Luxembourg-based Funds are the end-of-month transaction prices net of fees up to 4 August 2010. From 4 August 2010, the transaction prices net of fees will be those of the first business day of the month. Return figures versus the benchmark show the investment management result before management and/or performance fees; the Fund returns are with dividends reinvested and based on net asset values with prices and exchange rates of the valuation moment of the benchmark. Please refer to the prospectus of the Funds for further details. Performance is quoted net of investment management fees. The ongoing charges mentioned in this document are the ones stated in the Fund's latest annual report at closing date of the last calendar year. This document is not directed to, or intended for distribution to or use by any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, document, availability or use would be contrary to law or regulation or which would subject any Fund or Robeco Institutional Asset Management B.V. to any registration or licensing requirement within such jurisdiction. Any decision to subscribe for interests in a Fund offered in a particular jurisdiction must be made solely on the basis of information contained in the prospectus, which information may be different from the information contained in this document. Prospective applicants for shares should inform themselves as to legal requirements also applying and any applicable exchange control regulations and applicable taxes in the countries of their respective citizenship, residence or domicile. The Fund information, if any, contained in this document is qualified in its entirety by reference to the prospectus, and this document should, at all times, be read in conjunction with the prospectus. Detailed information on the Fund and associated risks is contained in the prospectus. The prospectus and the Key Investor Information Document for the Robeco Funds can all be obtained free of charge at [www.robeco.com](http://www.robeco.com).

**Additional Information for US investors** Robeco is considered "participating affiliated" and some of their employees are "associated persons" of Robeco Institutional Asset Management US Inc. ("RIAM US") as per relevant SEC no-action guidance. Employees identified as associated persons of RIAM US perform activities directly or indirectly related to the investment advisory services provided by RIAM US. In those situations these individuals are deemed to be acting on behalf of RIAM US, a US SEC registered investment adviser. SEC regulations are applicable only to clients, prospects and investors of RIAM US. RIAM US is wholly owned subsidiary of ORIX Corporation Europe N.V. and offers investment advisory services to institutional clients in the US.

**Additional Information for investors with residence or seat in Australia and New Zealand** This document is distributed in Australia by Robeco Hong Kong Limited (ARBN 156 512 659) ("Robeco"), which is exempt from the requirement to hold an Australian financial services license under the Corporations Act 2001 (Cth) pursuant to ASIC Class Order 03/1103. Robeco is regulated by the Securities and Futures Commission under the laws of Hong Kong and those laws may differ from Australian laws. This document is distributed only to "wholesale clients" as that term is defined under the Corporations Act 2001 (Cth). This document is not for distribution or dissemination, directly or indirectly, to any other class of persons. In New Zealand, this document is only available to wholesale investors within the meaning of clause 3(2) of Schedule 1 of the Financial Markets Conduct Act 2013 ("FMCA"). This document is not for public distribution in Australia and New Zealand.

**Additional Information for investors with residence or seat in Austria** This information is solely intended for professional investors or eligible counterparties in the meaning of the Austrian Securities Oversight Act.

**Additional Information for investors with residence or seat in Brazil** The Fund may not be offered or sold to the public in Brazil. Accordingly, the Fund has not been nor will be registered with the Brazilian Securities Commission – CVM, nor has it been submitted to the foregoing agency for approval. Documents relating to the Fund, as well as the information contained therein, may not be supplied to the public in Brazil, as the offering of the Fund is not a public offering of securities in Brazil, nor may they be used in connection with any offer for subscription or sale of securities to the public in Brazil.

**Additional Information for investors with residence or seat in Canada** No securities commission or similar authority in Canada has reviewed or in any way passed upon this document or the merits of the securities described herein, and any representation to the contrary is an offence. Robeco Institutional Asset Management B.V. is relying on the international dealer and international adviser exemption in Quebec and has appointed McCarthy Tétrault LLP as its agent for service in Quebec.

**Additional information for investors with residence or seat in the Republic of Chile** Neither the issuer nor the Funds have been registered with the Superintendencia de Valores y Seguros pursuant to law no. 18.045, the Ley de Mercado de Valores and regulations thereunder. This document does not constitute an offer of, or an invitation to subscribe for or purchase, shares of the Funds in the Republic of Chile, other than to the specific person who individually requested this information on his own initiative. This may therefore be treated as a "private offering" within the meaning of article 4 of the Ley de Mercado de Valores (an offer that is not addressed to the public at large or to a certain sector or specific group of the public).

**Additional Information for investors with residence or seat in Colombia** This document does not constitute a public offer in the Republic of Colombia. The offer of the Fund is addressed to less than one hundred specifically identified investors. The Fund may not be promoted or marketed in Colombia or to Colombian residents, unless such promotion and marketing is made in compliance with Decree 2555 of 2010 and other applicable rules and regulations related to the promotion of foreign Funds in Colombia.

**Additional Information for investors with residence or seat in the Dubai International Financial Centre (DIFC), United Arab Emirates** This material is being distributed by Robeco Institutional Asset Management B.V. (DIFC Branch) located at Office 209, Level 2, Gate Village Building 7, Dubai International Financial Centre, Dubai, PO Box 482060, UAE. Robeco Institutional Asset Management B.V. (DIFC Branch) is regulated by the Dubai Financial Services Authority ("DFSA") and only deals with Professional Clients or Market Counterparties and does not deal with Retail Clients as defined by the DFSA.

**Additional Information for investors with residence or seat in France** Robeco is at liberty to provide services in France. Robeco France (only authorized to offer investment advice service to professional investors) has been approved under registry number 10683 by the French prudential control and resolution authority (formerly ACP, now the ACPR) as an investment firm since 28 September 2012.

**Additional Information for investors with residence or seat in Germany** This information is solely intended for professional investors or eligible counterparties in the meaning of the German Securities Trading Act.

**Additional Information for investors with residence or seat in Hong Kong** The contents of this document have not been reviewed by the Securities and Futures Commission ("SFC") in Hong Kong. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice. This document has been distributed by Robeco Hong Kong Limited ("Robeco"). Robeco is regulated by the SFC in Hong Kong.

**Additional Information for investors with residence or seat in Italy** This document is considered for use solely by qualified investors and private professional clients (as defined in Article 26 (1) (b) and (c) of Consob Regulation No. 16190 dated 29 October 2007). If made available to Distributors and individuals authorized by Distributors to conduct promotion and marketing activity, it may only be used for the purpose for which it was conceived. The data and information contained in this document may not be used for communications with Supervisory Authorities. This document does not include any information to determine, in concrete terms, the investment inclination and, therefore, this document cannot and should not be the basis for making any investment decisions.

**Additional Information for investors with residence or seat in Japan** This documents are considered for use solely by qualified investors and are being distributed by Robeco Japan Company Limited, registered in Japan as a Financial Instruments Business Operator, [registered No. the Director of Kanto Local Financial Bureau (Financial Instruments Business Operator) No. 2780, Member of Japan Investment Advisors Association].

**Additional Information for investors with residence or seat in Peru** The Fund has not been registered with the Superintendencia del Mercado de Valores (SMV) and is being placed by means of a private offer. SMV has not reviewed the information provided to the investor. This document is only for the exclusive use of institutional investors in Peru and is not for public distribution.

**Additional Information for investors with residence or seat in Shanghai** This material is prepared by Robeco Overseas Investment Fund Management (Shanghai) Limited Company ("Robeco Shanghai") and is only provided to the specific objects under the premise of confidentiality. Robeco Shanghai has not yet been registered as a private fund manager with the Asset Management Association of China. Robeco Shanghai is a wholly foreign-owned enterprise established in accordance with the PRC laws, which enjoys independent civil rights and civil obligations. The statements of the shareholders or affiliates in the material shall not be deemed to a promise or guarantee of the shareholders or affiliates of Robeco Shanghai, or be deemed to any obligations or liabilities imposed to the shareholders or affiliates of Robeco Shanghai.

**Additional Information for investors with residence or seat in Singapore** This document has not been registered with the Monetary Authority of Singapore ("MAS"). Accordingly, this document may not be circulated or distributed directly or indirectly to persons in Singapore other than (i) to an institutional investor under Section 304 of the SFA, (ii) to a relevant person pursuant to Section 305(1), or any person pursuant to Section 305(2), and in accordance with the conditions specified in Section 305, of the SFA, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA. The contents of this document have not been reviewed by the MAS. Any decision to participate in the Fund should be made only after reviewing the sections regarding investment considerations, conflicts of interest, risk factors and the relevant Singapore selling restrictions (as described in the section entitled "Important Information for Singapore Investors") contained in the prospectus. You should consult your professional adviser if you are in doubt about the stringent restrictions applicable to the use of this document, regulatory status of the Fund, applicable regulatory protection, associated risks and suitability of the Fund to your objectives. Investors should note that only the sub-Funds listed in the appendix to the section entitled "Important Information for Singapore Investors" of the prospectus ("Sub-Funds") are available to Singapore investors. The Sub-Funds are notified as restricted foreign schemes under the Securities and Futures Act, Chapter 289 of Singapore ("SFA") and are invoking the exemptions from compliance with prospectus registration requirements pursuant to the exemptions under Section 304 and Section 305 of the SFA. The Sub-Funds are not authorized or recognized by the MAS and shares in the Sub-Funds are not allowed to be offered to the retail public in Singapore. The prospectus of the Fund is not a prospectus as defined in the SFA. Accordingly, statutory liability under the SFA in relation to the content of prospectuses would not apply. The Sub-Funds may only be promoted exclusively to persons who are sufficiently experienced and sophisticated to understand the risks involved in investing in such schemes, and who satisfy certain other criteria provided under Section 304, Section 305 or any other applicable provision of the SFA and the subsidiary legislation enacted thereunder. You should consider carefully whether the investment is suitable for you. Robeco Singapore Private Limited holds a capital markets services license for fund management issued by the MAS and is subject to certain clientele restrictions under such license.

**Additional Information for investors with residence or seat in Spain** Robeco Institutional Asset Management BV, Branch in Spain is registered in Spain in the Commercial Registry of Madrid, in v.19.957, page 190, section 8, page M-351927 and in the Official Register of the National Securities Market Commission of branches of companies of services of investment of the European Economic Space, with the number 24. It has address in Street Serrano 47, Madrid and CIF W0032687F. The investment funds or SICAV mentioned in this document are regulated by the corresponding authorities of their country of origin and are registered in the Special Registry of the CNMV of Foreign Collective Investment Institutions marketed in Spain.

**Additional Information for investors with residence or seat in South Africa** Robeco Institutional Asset Management B.V. is registered and regulated by the Financial Sector Conduct Authority in South Africa.

**Additional Information for investors with residence or seat in Switzerland** The Fund(s) are domiciled in Luxembourg. This document is exclusively distributed in Switzerland to qualified investors as defined in the Swiss Collective Investment Schemes Act (CISA). This material is distributed by Robeco Switzerland Ltd, postal address: Josefstrasse 218, 8005 Zurich. ACOLIN Fund Services AG, postal address: Affolternstrasse 56, 8050 Zürich, acts as the Swiss representative of the Fund(s). UBS Switzerland AG, Bahnhofstrasse 45, 8001 Zurich, postal address: Europastrasse 2, P.O. Box, CH-8152 Opfikon, acts as the Swiss paying agent. The prospectus, the Key Investor Information Documents (KIIDs), the articles of association, the annual and semi-annual reports of the Fund(s), as well as the list of the purchases and sales which the Fund(s) has undertaken during the financial year, may be obtained, on simple request and free of charge, at the office of the Swiss representative ACOLIN Fund Services AG. The prospectuses are also available via the website [www.robeco.ch](http://www.robeco.ch).

**Additional Information relating to RobecoSAM-branded funds / services** Robeco Switzerland Ltd, postal address Josefstrasse 218, 8005 Zurich, Switzerland has a license as asset manager of collective assets from the Swiss Financial Market Supervisory Authority FINMA. RobecoSAM-branded financial instruments and investment strategies referring to such financial instruments are generally managed by Robeco Switzerland Ltd. The RobecoSAM brand is a registered trademark of Robeco Holding B.V. The brand RobecoSAM is used to market services and products which do entail Robeco's expertise on Sustainable Investing (SI). The brand RobecoSAM is not to be considered as a separate legal entity.

**Additional Information for investors with residence or seat in Liechtenstein** This document is exclusively distributed to Liechtenstein-based duly licensed financial intermediaries (such as e.g. banks, discretionary portfolio managers, insurance companies, fund of funds, etc.) which do not intend to invest on their own account into Fund(s) displayed in the document. This material is distributed by Robeco Switzerland Ltd, postal address: Josefstrasse 218, 8005 Zurich, Switzerland. LGT Bank Ltd., Herrengasse 12, FL-9490 Vaduz, Liechtenstein acts as the representative and paying agent in Liechtenstein. The prospectus, the Key Investor Information Documents (KIIDs), the articles of association, the annual and semi-annual reports of the Fund(s) may be obtained from the representative or via the website [www.robeco.ch](http://www.robeco.ch).

**Additional Information for investors with residence or seat in the United Arab Emirates** Some Funds referred to in this marketing material have been registered with the UAE Securities and Commodities Authority (the Authority). Details of all Registered Funds can be found on the Authority's website. The Authority assumes no liability for the accuracy of the information set out in this material/document, nor for the failure of any persons engaged in the investment Fund in performing their duties and responsibilities.

**Additional Information for investors with residence or seat in the United Kingdom** Robeco is subject to limited regulation in the UK by the Financial Conduct Authority. Details about the extent of our regulation by the Financial Conduct Authority are available from us on request.

**Additional Information for investors with residence or seat in Uruguay** The sale of the Fund qualifies as a private placement pursuant to section 2 of Uruguayan law 18,627. The Fund must not be offered or sold to the public in Uruguay, except in circumstances which do not constitute a public offering or distribution under Uruguayan laws and regulations. The Fund is not and will not be registered with the Financial Services Superintendency of the Central Bank of Uruguay. The Fund corresponds to investment funds that are not investment funds regulated by Uruguayan law 16,774 dated September 27, 1996, as amended.